

## Student Handout 1

Your teacher has assigned roles for this simulation. Once you have received your part, read the following play carefully. Collaborate and coordinate your role with students who share the same part as you have. Then, as your teacher reads the play, act out your part.

### **Fish 'Till U Drop vs. New Sense, Inc.**

- 1) Once upon a time in a land full of lakes there was one lake that was the most beautiful and most productive in its ability to provide a happy and safe home for millions and millions of fish. For thousands of years the fish in the lake multiplied and prospered. The only threat to the happy existence of the fish was a bear or two and a few water fowl that flew over the lake during various seasons.
- 2) Then, a couple of hundred years later, some Fisherpeople decided that the fish were delicious, and when caught they not only provided plenty of food for the Fisherpeople, but other people were willing to trade valuable items for the extra fish that were caught. This inspired the Fisherpeople to fish more. Soon a thriving metropolis began to emerge on the shore of the lake, and the Fisherpeople named the lake, Lake Smiley.
- 3) As the years passed and new technology was discovered and developed, a firm called New Sense, Inc. decided that the eastern shore of Lake Smiley was a perfect place to build its new factory. Lakes Smiley provided the perfect outlet for its effluents. Soon, New Sense, Inc. was pulling in a profit of 500 dubals a year! There were smiles aplenty at New Sense, Inc.
- 4) But, alas!! As profits spiraled upward for New Sense, Inc. the Fisherpeople began to harvest less and less fish. And, when fish were found floating "belly-up" in Lake Smiley, the Fisherpeople were not smiling! Their once high profits of 500 dubals had dwindled to 100 dubals. Something had to be done! Soon, a new association of Fisherpeople was formed. It was called "Fish 'Till U Drop Association known by the anonym, "FTUPA." In no time flat, 90% of the Fisherpeople had joined FTUPA. The 10% of the Fisherpeople who had not joined the association were called "free-sailing sailors."
- 5) Representatives from FTUPA went to New Sense, Inc. and demanded that the factory install filters and provide treatment to Lake Smiley so the Fisherpeople could enjoy a bountiful harvest and be all smiles once again. The New Sense, Inc. people laughed and laughed. They pointed out that filters and treatment would cost the company 300 dubals. This would reduce the New Sense, Inc. profits by 3/5ths and ruin the company.
- 6) What is the solution to this problem???