

## Inside Outside Circles

### Instructions

- Divide students into two equal groups.
- The first group forms an inner circle facing outward.
- The second group forms an outer circle facing inward.
- Each student should have another student facing them.
- Provide the students with a **Stem Question**.
- Have the students move based on the movement instructions of the **Round**. *(This will also determine who speaks first. Students in the circle that moved will begin the discussion.)*
- Give students approximately 10 seconds of moving and “thinking” time.
- The student who moved will share their response to the **Stem Question** with the student now opposite them. *(This will mean that the students in the inner and outer circles will alternate speaking first.)*
- When the student who moved finishes sharing, they should say “pass” to indicate that the other student may respond.
- Repeat the process until all the **Stem Questions** have been discussed.

### Round 1

**Stem Question:** What special skills and initiative did Milton Hershey have?

**Have the outside circle move 3 spots to the right.**

*(Answers might include: He had a special talent and much experience in candy making. He was determined to create the best products in the market. Candy making was his passion. He invested many long hours and persevered through many challenging times.)*

### Round 2

**Stem Question:** What risks did Hershey encounter as an entrepreneur?

**Have the inside circle move 2 spots to the right.**

*(Answers might include: He worked long, hard hours. He invested his personal money and financial backing into each business. It was hard to find financial investors. He didn't know if his product would be in demand.)*

## Round 3

**Stem Question:** Entrepreneurs aim at making a profit. Earlier, we learned that profit is the money remaining after expenses have been subtracted from revenue/sales. Did Hershey always earn a profit? How do you know?

**Have the outside circle move 1 spot to the left.**

*(Answers might include: No, he failed several times and had to return home without any money. He did earn a profit with the Lancaster Caramel Company and Hershey Chocolate Company.)*

## Round 4

**Stem Question:** How was Milton Hershey successful?

**Have the inside circle move 3 spots to the right.**

*(Answers might include: He earned a profit. He developed quality, affordable products in the market. He shared his success with his employees. He spent his life doing something he loved.)*

## Round 5

**Stem Question:** If Milton Hershey had not taken the risks to become an entrepreneur, how might your life be different?

**Have the outside circle move 5 spots to the left.**

*(Answers might include: We might not have the chocolate products we have today. His long hours and vision made chocolate affordable to consumers and provided them with a quality product.)*