Instructions for Proposers

1. You have been assigned a number. Be sure to keep this number. Write your assigned number on the top right-hand corner of your Proposer’s Offer Sheet. This number will be used to make sure that you get your offer sheet back.
2. You have been given 10 units of a reward. It is your job to allocate the reward between yourself and another student, the Responder.
3. You are free to offer any amount between 0 and 10 to the Responder. You will keep the rest. The amount offered must be in whole numbers.
4. Record your allocation under the “Proposer’s Offer” column for Round 1 on your Offer Sheet.
5. Once you have written down your offer, raise your hand so that your proposal can be handed to a Responder.
6. Once all of the Responders have recorded their decision, you will get your Offer Sheet back to see whether your Responder accepted or rejected your offer.
7. In the third column of your Offer Sheet (Total Number of Rewards) fill in the total rewards for the Proposer and the Responder based on the Responder’s action.

Instructions for Responders

1. A Proposer has been given 10 units of a reward and asked to propose an allocation of that reward between the two of you.
2. Your role is to either accept or reject the offer that you receive from your Proposer.
3. You will be offered an amount between 0 and 10.
4. If you accept the Proposer’s offer, you and the Proposer will get the allocation of the reward proposed.
5. If you reject the offer, both of you will receive no reward.
6. Read the offer on the Proposer’s Offer Sheet you are given and decide whether to accept or reject the offer. Write the decision on the Proposer’s Offer Sheet.
7. On your Responder’s Summary Sheet, record the number of the Proposer that made you the offer, the offer that you received from the Proposer, and whether you accepted or rejected the offer in Round 1.
8. Once you have made your decision, raise your hand so that the Proposer’s Offer Sheet can be collected.